

VIETNAM DAILY

[Market Commentary]

Vietnam's stock market retreated as investors await upcoming economic data in April

[Futures/ETFs]

Futures contracts followed the decline of the VN30 index

[Market Movers] MSN, VRE

[Company Updates] PNJ, GEG

April 28, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	1,350.99	-0.21
VN30	1,400.88	-0.08
VN30 futures	1,392.00	-0.64
Hanoi	360.20	+0.87
HNX30	635.72	+0.50
UPCoM	102.69	+1.30
USD/VND	22,954	-0.10
10-yr govt bond (%)	3.01	+0
Overnight rate (%)	1.72	+47
Oil (WTI, \$)	102.75	+0.72
Gold (LME, \$)	1,886.57	+0.02



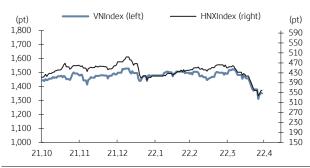
Market Commentary

VNIndex Volume (mn sl Value (U\$mn)	1,350.99P (-0.21%) hrs) 485.1 (+6.1%) 579.8 (-8.4%)
HNXIndex Volume (mn s Value (U\$mn)	
UPCoM Volume (mn sh Value (U\$mn)	

Vietnam's stock market retreated as investors await upcoming economic data in April. The report of the Ministry of Construction on the real estate market shows that housing prices saw an upward trend in the first quarter of 2022 and may continue to rise in the context of high inflation, boosting Ha Do Group (HDG, +2.1%), Novaland (NVL, +0.5%). Steel stocks Hoa Phat Group (HPG, +1.4%) and Nam Kim Steel (NKG, +0.6%) gained as domestic and Chinese steel prices reached new highs. Foreign investors were net sellers today, focusing on Vinhomes (VHM, -0.8%), Duc Giang Chemicals (DGC, +0.4%), and Development Investment Construction (DIG, -4.0%).

VN Index & HNX Index

Net foreign buy (U\$mn)



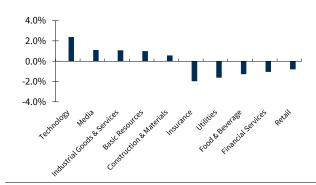
-13.4

Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates







Vietnam – 3-mth cumulative net foreign buy



Futures/ETFs

VN30	1,400.88P (-0.08%)
VN30 futures	1,392.0P (-0.64%)
Open	1,399.7P
High	1,406.7P
Low	1,388.0P

Futures contracts followed the decline of the VN30 index. The basis opened at -1.13 bps, then fluctuated between -6.05 and 2.9 bps before closing at the bottom of -8.88 bps. Foreign investors traded in balance today with a drop in market liquidity.

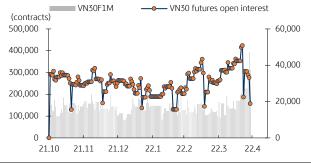
Contracts 245,560 (-21.4%)

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

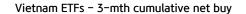
VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



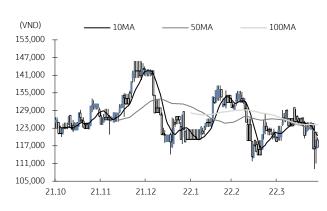




Source: FiinPro, KB Securities Vietnam

Market Movers

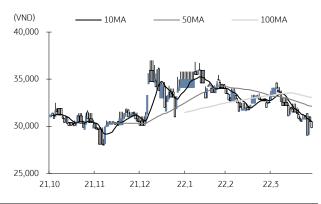
Masan Group (MSN)



- MSN closed down -2.1% to VND116,500.
- MSN announced impressive business results in 1Q22 with NPAT of VND1,895 billion (+452.5% YoY) on revenue of VND18,189 billion (-8.9% YoY). Excluding the animal feed segment, net sales grew by 11.9% YoY.
- Besides, MSN spent USD65 million buying a 25% stake in Trusting Social Joint Stock Company.

Source: Bloomberg, KB Securities Vietnam

Vincom Retail (VRE)



Source: Bloomberg, KB Securities Vietnam

- VRE closed down -2.13% to VND29,850.
- In 1Q22, VRE delivered VND378 billion (-51% YoY) in NPAT,
 +209.9% QoQ) on revenue of VND1,369 billion (-38% YoY,
 +0.2% QoQ). In particular, revenue from leasing investment
 properties and rendering related services was VND1,246 billion
 (+40% QoQ). Apart from that, VRE's inventory property sales
 reached VND84 billion.



Phu Nhuan Jewelry (PNJ)

Astounding business results in 1Q22

April 28, 2022	Analyst Luong Ngoc Tuan Dung dungInt@kbsec.com.vn
1Q22 business results outstripped the 1Q21's high level	In 1Q22, Phu Nhuan Jewelry (PNJ) achieved VND721 billion (+40.7% YoY) in NPAT and VND10,143 billion (+41.2% YoY) in net revenue, fulfilling 54.6% and 39.2% full-year targets for profit and revenue.
Retail sales continued to recover rapidly after the pandemic	PNJ's retail sales in the first quarter of 2022 continued to grow strongly by +43.2% YoY since its main customer base is less affected by the negative impact of the COVID-19 pandemic.
Average sales per store grew well, with lots of room left for growth thanks to enhanced production and sales capacity	Over the last quarter, we estimate the average sales per store (Gold and Silver) of PNJ at VND5.6 billion, 98% and 39% higher than 1Q20's and 1Q21's, respectively. PNJ plans to open 30 to 40 new stores per annum between 2022 and 2025. The BOD said PNJ has been looking for a venue to build a new factory, with construction expected this year due to the full-capacity operation of existing factories. At the AGM, the BOD approved 2021 dividend payment in cash (VND2,000/share) and by shares (3:1).
We recommend BUYING PNJ shares with a target price of VND140,000/share	In 2022, we forecast PNJ's NPAT of VND1,603 billion (+55.2% YoY) and net revenue of VND27,437 billion (+39.8% YoY). For 2023, those figures should be VND2,046 billion (+27.5% YoY) and VND31,697 billion (+15.5% YoY). We recommend BUYING PNJ shares with a target price of VND140,000/share, 30.8% higher than the closing price on April 27, 2022.

Buy maintain

Forecast earnings & valuation

FY-end

Net sales (VNDbn)

NPAT (VNDbn)

EPS growth (%)

Dividend yield (%)

EPS (VND)

P/E (x)

P/B (x)

ROE (%)

Earnings/Loss (VNDbn)

VND140,000	
30.8%	
VND107,000	
26,030/1.15	

2020A

17,511

1,349

1.069

4,308

-120

18.8

3.5

20

45

2021A

19,613

1,305

1,033

4,161

-3.4

23.1

3.6

18

35

Trading data	
Free float	85.7%
3M avg trading value (VNDbn/USDmn)	154/6.8
Foreign ownership	48.97%
Major shareholder	VinaCapital (VOF)
	(8.48%)

2022E

27,437

2,023

1,603

6,608

58.8

16.3

3.0

22

35

2023E

31,697

2,580

2,046

8,266

25.1

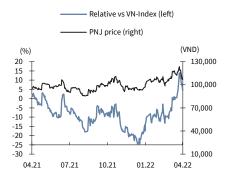
12.7

3.8

22

35

(%)	1M	3M	6M	12M
Absolute	-3	6	6	12
Relative	8	15	12	4



April 28, 2022

Analyst Tieu Phan Thanh Quang quangtpt@kbsec.com.vn

Gia Lai Electricity (GEG) FY21 AGM Update

In 2021, GEG's NPAT rose by 10% YoY while revenue was down slightly

— In the whole year of 2021, Gia Lai Electricity (GEG) posted NPAT of VND325 billion (+10.3% YoY, exceeding the full-year plan by 25%) on revenue of VND1,381 billion (-7.5% YoY). The earnings growth was thanks to a five percentage points increase in gross profit margin to 56%, helped by the higher proportion of high-margin sectors such as wind power and solar power.

Positive results in 1Q22 were primarily thanks to the wind power sector

- GEG management sets a 2022 target for PBT and revenue at VND345 billion (-6.4% YoY) and VND1,930 billion (+39.8% YoY), respectively. The management explained that depreciation and interest on loans for three wind power projects are the main reasons behind the lower PBT in 2022. Still, the BOD believes GEG would achieve VND400 billion in PBT for 2022 despite uncertainties about the effectiveness of the wind power plants.
- In 1Q22, preliminary PBT was VND183 billion (+123.2% YoY, fulfilling 53% of the 2022 plan).
 It was thanks to the operation of three new wind power plants. Furthermore, strong wind during the first and the final quarter will be favorable for wind power plants.

Tan Phu Dong 1 wind power plant will be put into operation as planned in late 2022

 According to the BOD, the Tan Phu Dong 1 wind power plant (100 MW) with a total investment (without VAT) of VND4,500 billion will be started construction in 2Q22 and put into operation in 4Q22. It is the transition project after missing the deadline to start commercial generation before November 30, 2021, to enjoy incentive feed-in-tariffs (FIT). GEG has finished the installation of transmission lines and substations for Tan Phu Dong 1 like Tan Phu Dong 2 to put it into operation. Therefore, the BOD expects the project can join a direct auction with Vietnam Electricity (EVN) on selling prices with a term of every five years. GEG estimates that with electricity prices cut by 10-15% from the FIT price currently, the internal rate of return (IRR) will be 10-12% for Tan Phu Dong 1 and 13-14% for Tan Phu Dong projects. GEG said that VCB has agreed to finance 70-73% of the project's total value. Also, GEG informed about VPL Ben Tre 2 (30MW) wind power plant looking for financing and waiting for a new power price mechanism. However, it will take time for GEG to find a funding source for this project as GEG has no intention of using credit support for green development like other peers in the same industry like PC1 Group (PC1) and Refrigeration Electrical Engineering (REE). In addition, concerning the Duc Hue 2 solar power project in Long An Province, the authorities are currently re-examining real estate and infrastructure construction projects. Therefore, we believe that this project will not be able to be put into operation before 2023 despite being approved.

KBSV Model Portfolio

KBSV Research Team

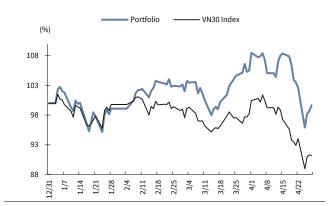
Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.08%	0.95%
Cum. return	-8.78%	-0.35%

KBSV domestic model portfolio

Performance vs VN30 Index



Ticker	Inclusion date	Close 22/04/28	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DM G & TGDD chains
Mobile World	19/08/09	145,000	-1.5%	90.5%	- BHX expects to reach break-even point soon at stores and distribution centers
(MWG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					-Fertilizer prices continue to remain high with limited supply, while domestic demand recover
PVFCCo (DPM)	22/03/04	66,400	2.9%	7.0%	- Healthy financials, highest ROE in the industry
Phu Nhuan Jewelry					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
(PNJ)	19/03/22	106,200	-0.7%	39.6%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(110)					- Core business activities growing again after the "ERP" incident
New Tee User					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	192,000	1.2%	- 1.1%	- Positive long-term outlook for industrial park industry
(110)					- Healthy financial structure
Defric Flee Fee					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	79,100	6.9%	117.6%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
(FPT)	18/09/06	105,500	2.4%	253.8%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
(111)					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	28,200	-0.4%	49.7%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
PV Gas					- Gain benefit from growing LNG demand
(GAS)	20/12/11	107,700	-3.0%	51.2%	- Expectation on global oil price recovery
(8/18)					- Attractive valuation
Ha a Pha Orayan					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	43,100	1.4%	193.6%	- Construction steel prices show signs of rising again
(11 0)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	43,000	0.2%	213.1%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Market Monitors

Ho Chi Minh – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
HPG	1.4%	21.6%	121.0
NLG	-0.5%	32.9%	72.7
HDB	0.8%	16.0%	33.0
VCB	0.0%	23.6%	21.9
HDG	2.1%	11.2%	18.8
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VHM	-0.8%	23.5%	-223.5
DGC	0.4%	14.3%	-94.8
DIG	-4.0%	2.4%	-10.2
VND	-2.6%	16.6%	-31.7

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

•		
	Chg	Key
Top 5 best performers	(%)	stocks
Real Estate	1.4%	BCM, NVL
Utilities	0.9%	GAS, PGV
Automobiles & Parts	0.6%	HHS, TCH
Banks	-0.5%	VCB, VPB
Media	-1.4%	YEG, PNC
	Chg	Key
Top 5 worst performers	(%)	stocks
Insurance	-9.1%	BVH, MIG
Retail	-7.6%	MWG, DGW
Personal & Household Goods	-7.2%	PNJ, GIL
Chemicals	-6.0%	GVR, DGC
Technology	-5.4%	FPT, CMG

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PLC	0.3%	1.7%	1.6
SD5	6.7%	2.3%	0.9
PVI	0.2%	58.0%	0.7
TA9	1.2%	11.6%	0.7
TVD	2.7%	3.8%	0.6
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VCS	-0.3%	3.4%	-4.2
THD	1.1%	1.5%	-2.2
SHS	-1.6%	8.3%	-0.6
IDC	-1.1%	1.4%	-0.5
TNG	-1.5%	1.6%	-0.4

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Technology	4.2%	FPT, CMG
Insurance	-0.4%	BVH, BIC
Food & Beverage	-3.3%	SAB, VNM
Retail	-3.3%	MWG, AST
Personal & Household Goods	-3.5%	MSH, STK
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Construction & Materials	-22.5%	VGC, VCG
Media	-20.0%	YEG, ADG
Oil & Gas	-18.2%	PLX, PVD
Financial Services	-17.8%	SSI, VCI
Automobiles & Parts	-17.7%	CSM, HAX

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E(X)		EPS CAGR	ROE(%)		P/B(X)		Performance(%)			
000101	couo	company name	11100	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	222,780 (9.7)	22.5	71.5	38.3	14.7	4.4	7.3	2.9	2.7	-0.1	0.5	-3.2	-1
Real	VHM	VINHOMES JSC	79,385	339,478 (14.753)	322,616 (14.1)	26.6	7.8	6.7	35.9	24.6	22.7	1.8	1.4	-0.8	0.8	- 13.9	-2
	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	130,613 (5.7)	17.8	25.2	17.4	-7.6	9.0	11.6	2.1	1.9	-2.1	-2.1	-6.7	
estate	NVL	NO VA LAND INVES	45,853	86,712 (3.768)	370,767 (16.2)	31.3	27.5	18.4	6.7	15.6	18.8	3.8	3.1	0.5	2.0	- 1.0	-
	KDH	KHANG DIEN HOUSE	31,182	19,167 (833)	60,459 (2.6)	11.6	21.6	17.4	13.7	13.7	14.4	2.5	2.2	0.0	-2.1	- 11.2	
	DXG	DATXANHGROUP	21,130	12,594 (547)	463,147 (20.2)	13.9	14.8	7.7	-	15.0	12.4	1.7	2.1	-0.8	10.2	-21.9	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	97,586 (4.3) 96,437	6.3	14.7	12.0	11.7	20.1	21.4	2.7	2.3	0.0	4.0	- 1.1	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586) 136,341	(4.2) 382,428	12.7	13.8	10.0	-5.3	17.2	20.2	2.0	1.6	- 1.3	-4.7	- 11.8	
	TCB	VIETNAM TECHNOLO	38,900	(5.925) 137,021	(16.7) (158,966	0.0	6.9	5.7	14.3	21.0	20.6	1.3	1.1	1.7	-3.0	- 13.3	
	CTG	VIETNAM JS COMM	28,512	(5.955) 101,381	(6.9) 869,337	1.4	6.9	5.8	50.3	20.1	20.9	1.2	1.1	-0.4	-2.8	- 11.3	
Banks	VPB	VIETNAM PROSPERI	22,944	(4.406) 73,327	(38.0) 440,530	0.0	11.0	8.9	18.8	16.7	17.1	1.7	1.4	1.5	2.8	0.7	
	MBB	MILITARYCOMMERC	19,407	(3.187) 40,641	(19.2) 107,936	0.0	7.2	5.8	14.6	24.1	23.4	1.5	1.2	-0.8	- 1.8	-6.5	
	HDB	HDBANK	20,400	(1.766) 33,548	(4.7) 337,546	4.2	7.0	5.8	23.3	22.4	21.9	1.4	1.1	0.8	1.2	-8.0	
	STB	SACOMBANK	18,600	(1.458) 28,732	(14.7) 172,298	14.0	12.0	7.1	26.5	13.9	17.8	1.4	1.2	- 1.8	0.2	- 13.0	
	TPB	TIEN PHONG COMME	20,630	(1.249) 22,745	(7.5) 15,529	0.0	7.9	6.4	37.4	23.0	22.6	1.7	1.3	-3.4	-3.4	- 14.8	
	EIB	VIETNAM EXPORT-I	18,500	(988) 45,950	(0.7)	0.2	-	-	27.3	-	-		-	-2.6	-2.3	- 18.4	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(6.5) 31,422	21.0	20.1	17.3	15.8	10.2	11.1	2.0	1.8	-2.4	-9.8	2.6	
	BMI	BAOMINH INSURANC	22,250	(106) 19,947	(1.4) 346,512	14.2	35.1	15.9	9.1	11.6	13.5	3.8	1.8	-0.3	-2.9	- 14.0	
	SSI	SSI SECURITIES C	21,998	(867) 9,108	(15.1) 113,886	55.4	15.0	14.1	-3.2	15.2	15.2	-	-	-2.6	-7.1	-20.7	
Securities	VCI	VIET CAPITAL SEC	27,500	(396) 8,907	(5.0) 112,910	71.9	-	-	-4.0	-		-	-	-2.9	- 11.1		
	HCM VND	HOCHIMINHCITY	22,265	(387) 5,734	(4.9) 468,142	52.4 27.2	-	-	- 19.0	-		-	-	-1.3	-5.3	-21.8	
	VND	VNDIRECT SECURIT	6,983	(249) 227,805	(20.4) 236,789	42.1	- 15.8	- 14.6	36.3	30.3	32.5	4.5	4.3	-2.6	-6.0	0.7	
	SAB	SAIGON BEER ALCO	192,500	(9.900) 123,447	(10.3) 41,139	36.9	24.7	20.4	7.3	19.3	21.5	4.5	4.0	-2.4	-2.8	4.7	
Consumer staples	MSN	MASAN GROUP CORP	79,250	(5.365) 111,712	(1.8) 146,571	16.5	33.1	23.2	-51.9	15.6	21.0	5.1	4.1	-2.1	-5.3	-4.0	
	HNG	HOANGANH GIA LA	12,450	(4.855) 13,801	(6.4) 93,858	48.8	-	-	-	-		-	-	-1.2	4.6	-32.5	
	VJC	VIETJET AVIATION	131,800	(600) 69,042	(4.1) 99,721	11.0	112.3	22.6	-88.5	6.8	19.8			0.0	-5.5	-8.4	
ndustrials	GMD	GEMADEPTCORP	33,100	(3.001) 9,976	(4.4) 169,205	10.8	21.8	19.1	-57.0	12.2	13.6	2.5	2.4	0.9	-3.2	-4.4	
transport)	CII	HOCHIMINHCITY	22,600	(434) 5,398	(7.4) 194,812	38.4	8.1	10.6	65.7	14.1	9.3	1.1	1.1	0.9	2.0	-25.0	
	ROS	FLC FAROS CONSTR	3,670	(235) 2,083	(8.5) 102,539	46.4		-	-92.4	-		-	-	6.9	32.2	-43.3	
Industrials	GEX	GELEXGROUP JSC	15,802	(091) 10,411	(4.5) 611,918	37.7			- 14.4	-				-3.0	-5.7	-29.0	
(capital goods)	CTD	COTECCONS CONSTR	73,200	(452) 5,438	(26.7) 91,756	3.6	12.3	9.1	-52.4	4.2	5.4	0.5	0.5	-1.4	-5.2	-36.1	
5/		REE	59,600	(236) 18,419	(4.0) 76,851	0.0	12.4	10.3	-4.5	13.8	14.4	1.7	1.5	6.9	-2.1	- 1.0	

Vietnam – Focus stocks

Sector	Code	Composition 1	Price	Mkt cap	Trading value	For	P/E(X)		EP S C A G	ROE	(%)	P/B(X)		Performance (%)			
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20 E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	83,989 (3.7)	46.1	17.8	16.4	- 17.5	20.4	19.5	3.6	3.4	-3.0	2.6	-2.5	12
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	30,898	31.4	10.5	9.3	- 10.5	15.7	16.1	1.5	1.3	- 1.8	-4.8	-3.9	- 16
	PPC	PHA LAI THERMAL	26,200	8,400	2,672	34.1	13.8	8.6	-5.1	10.1	17.3	1.2	1.2	0.0	-3.1	- 14.4	-2
	HPG	HOA PHATGRP JSC	32,481	145,287 (6.314)	770,274	18.0	6.7	6.4	21.9	29.9	23.1	1.6	1.3	1.4	-0.6	-6.1	-
	DPM	PETROVIETNAM FER	17,400	6,809	474,288	36.5	7.0	14.5	-0.5	31.6	15.2	2.0	1.9	2.9	-7.3	- 10.1	3
Materials	DCM	PETROCA MAUFER	13,650	7,226	288,628	46.5	8.3	12.2	-4.5	29.9	17.6	2.1	1.9	3.5	-8.2	-21.6	
	HSG	HOA SEN GROUP	22,636	11,063 (481)	222,062 (9.7)	38.9	4.5	5.1	67.9	24.0	19.9	1.0	0.9	- 1.9	-5.8	-25.0	-2
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	93,656 (4,1)	97.2	13.2	11.8	17.2	7.0	7.6	0.9	0.9	0.4	- 1.1	-28.7	-3
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	85,705 (3.7)	4.6	17.6	14.0	-51.0	14.1	15.9	1.8	1.7	- 1.0	-5.0	- 14.6	- 1
Energy	PVD	PETROVIETNAM DRI	19,500	9,854 (428)	191,724 (8.4)	39.9	24.6	11.6	- 11.9	3.3	5.9	0.7	0.7	0.6	-6.8	-34.8	-2
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	92,146 (4.0)	35.9	7.3	6.2	2.2	16.5	16.4	1.1	0.9	- 1.3	-7.6	-25.4	- 1
	MWG	MOBILEWORLDINV	93,000	65,024 (2.826)	389,532 (17.0)	0.0	16.1	13.5	14.4	27.7	27.2	4.3	3.6	- 1.5	-6.8	0.7	
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	156,005 (6.8)	0.0	18.2	14.9	2.4	21.2	21.6	3.4	2.8	-0.7	- 10.8	- 1.8	1
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	8,762 (0.4)	70.6	-	-	-	-	-	-	-	1.4	3.9	-34.4	-2
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	158,896 (6.9)	30.3	18.4	15.3	-75.2	30.5	28.4	5.3	4.0	2.3	- 10.1	-3.4	4
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	86,215 (3.8)	34.6	9.3	10.4	41.2	35.0	25.3	2.6	2.3	-2.1	-6.6	-13.2	-
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	2,958 (0.1)	45.4	16.6	15.3	10.7	20.1	19.9	3.1	2.8	0.6	- 1.7	- 10.4	-
i icartiicai e	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	68,000	61,301 (2.664)	422,763 (18.5)	0.0	19.0	15.2	15.5	26.9	28.5	4.6	3.9	2.4	-5.8	7.5	1

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung Senior Analyst – Financials & Information technology tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst – Property ngaphb@kbsec.com.vn

Le Anh Tung Senior Analyst – Oil & Gas & Banks tungla@kbsec.com.vn

Nguyen Ngoc Hieu Analyst – Power & Construction Materials hieunn@kbsec.com.vn

Tieu Phan Thanh Quang Analyst – Industrial Real Estate & Logistics quangtpt@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Consumers & Retailing dungInt@kbsec.com.vn Research Division research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh Head of Macro & Strategy anhtd@kbsec.com.vn

Le Hanh Quyen Analyst – Macroeconomics & Banks quyenlh@kbsec.com.vn

Thai Huu Cong Analyst – Strategy & Mid cap Stocks congth@kbsec.com.vn

Tran Thi Phuong Anh Analyst – Strategy & Mid cap Stocks anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho Assistant thonc@kbsec.com.vn

Nguyen Thi Huong Assistant huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)								
Positive:	Neutral:	Negative:						
Outperform the market	Perform in line with the market	Underperform the market						

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.